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Crumpton shares insights on the impact of Tariffs for Commercial HVAC

In a must-read analysis, our technical advisor, Greg Crumpton, unpacks how the April 2025 tariff shifts are reshaping the commercial HVAC landscape.

Discover why extending the lifecycle of your systems isn't just smart, but also fiscally essential.

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The latest innovations for Commercial HVAC

Today's commercial HVAC systems are doing more than just keeping buildings comfortable—they're driving energy savings, boosting sustainability and adapting to changing business needs.

Discover how the latest technologies are reshaping HVAC for a smarter, more sustainable tomorrow.

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Company Updates



The ECMT team recently traveled to Seattle to officially welcome PSR Mechanical into the ThermaClear® Preferred Service Network, and we captured the highlights on video!

Click to watch the recap and see this exciting partnership in action as we expand the Preferred Service Network and bring ThermaClear® to more markets nationwide. We're proud to build lasting connections with trusted teams who share our commitment to performance, reliability and excellence.

Industry Expert Q&A

Greg Crumpton

Service Logic | Vice President
Technical Advisor to ECMT Board



Q: How should the industry adjust HVAC strategies in light of tariff changes + market volatility?

A: We need to shift from a "replace" mindset to a "preserve and optimize" strategy. With the April 2025 tariffs driving up the cost of equipment and components and global supply chains remaining volatile, extending the life of existing systems is now crucial. Proactive maintenance, component retrofits and technologies such as advanced lubricants can enhance efficiency, reduce breakdowns and minimize expensive or delayed imports.

Facilities that prioritize system optimization and asset preservation will better manage budgets, maintain operational stability and reduce exposure to unpredictable market forces over the long term.



HVAC Business Tip

In 2025, your digital footprint can make or break your HVAC business. From mobile-friendly websites and local Google ads to social media and reviews, customers are searching and deciding online. Uncover the key pillars of HVAC success every contractor should know.

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Upcoming Local Events

May
22

HVAC Essentials & Energy Strategies
Phoenix, AZ

Take advantage of a full-day HVAC training session, covering the refrigeration cycle, psychometrics, chillers and thermal energy storage.

June
21-25

2025 ASHRAE Annual Conference
Phoenix, AZ

The ASHRAE Annual Conference hits Phoenix this summer—offering 80+ sessions, keynotes and resources for HVAC pros, in person or online.

Local News



Arizona Schools Face Higher AC Costs, but No Funds to Help

With record-breaking heat and utility rate hikes, Arizona schools are facing soaring AC costs, but without matching increases in state funding. As energy bills climb, districts are being forced to divert funds from other critical needs, including teacher salaries.

Read more about the pressure on schools and the need for smarter energy solutions.

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